Message Text

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INFO OCT-01 AF-08 ISO-00 AID-05 CIAE-00 COME-00 EB-08 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 OPIC-03 SP-02 CIEP-01 OMB-01 /049 W

-----161015Z 060751 /13

R 160709Z FEB 77 FM AMEMBASSY NDJAMENA TO SECSTATE WASHDC 3347

CONFIDENTIAL NDJAMENA 0539

E.O. 11652: GDS

TAGS: BPRO, EGEN, CD

SUBJECT: REQUESTED EXIMBANK GUARANTEE ON BEHALF OF SONASUT

REF: A) STATE 31679; B) NDJAMENA A-001; C) 76 STATE 80279; D) 76 STATE 173923; E) 76 NDJAMENA 2132; F) 76 STATE 204272

- 1. ON POLITICAL BASIS EMBASSY FULLY SUPPORTS PROPOSED EXIMBANK LOAN GUARANTY FOR BANDA SUGAR COMPLEX PROJECT (REFTEL -) WHICH IN ACCORD WITH COMMERCIAL POLICY SUGGESTED REF B.
- 2. NOT MUCH HAS BEEN PUBLISHED IN CHAD REGARDING SONASUT. IT
 WAS ESTABLISHED BY SUPREME MILITARY COUNCIL "ORDONNANCE" OF
 OCTOBER 22, 1976, AS A MIXED (PRIVATE AND GOVERNMENTAL) CORPORATION
 WITH BROADLY STATED OBJECTIVSE RELATED TO SUGAR INCLUDING CULTIVATION
 OF CANE, ESTABLISHMENT REFINERY, DOMESTIC AND INTERNATIONAL MARKETING,
 ETC. A SECOND ORDONNANCE OF SAME DATE GAVE IT SUBSTANTIAL
 EXONERATION FROM TAXES AND IMPORT DUTIES. (INFOTCHAD,
 OCTOBER 26, 1976.) INFOTCHAD OF DECEMBER 9, 1976, REPORTED
 SIGNATURE CFA 2 BILLION LOAN FOR PROJECT FROM CAISSE CENTRALE
 DE COOPERATION ECONOMIQUE. "MARCHES TROPICAUX" (PARIS)
 OF DEC. 17 REPORTED CFA 2.08 BILLION LOAN FROM BANQUE
 EUROPEEN D'INVESTISSEMENT UNDER LOME AGREEMENT TO SONASUT,
 WHILE NOTING LOANS HAD ALSO BEEN MADE BY CAISSE CENTRALE AND
 FED. IBRD ALSO INTERESTED IN PARTICIPATION.
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3. IT SHOULD ALSO BE NOTED THAT THE BANDA COMPLEX IS BELIEVED TO HAVE BEEN THE PURPOSE OF GOC ABORTIVE NEGOTIATIONS WITH CHALEGARD GROUP OF COMPANIES OF NEW YORK IN SPRING OF 1975 FOR \$80 MILLION LOAN. (SEE 75NDJAMENA 1040, 1446, AND 75 STATE 132216 AND 812549.) AT ABOUT SAME TIME OR EARLIER NEGOTIATIONS FOR FINANCING BANDA COMPLEX ALSO HELD WITH LIBYA.

4. EMBASSY IS EXTREMELY WARY OF TAKING ANY ACTION INCLUDING REQUESTS FOR ADDITIONAL INFORMATION WHICH MIGHT INDICATE TO GOC THAT PROSPECTS FOR GUARANTY ARE GOOD OR EVEN POSSIBLE UNLESS EMBASSY ASSURED THAT SUCH IS INDEED THE CASE, REFS C. D.E. AND F ARE PRINCIPAL REFERENCES IN GTE TELECOMMUNICATIONS PROJECT WHICH NOTE, INTER ALIA, "BASED ON ITS CAREFUL REVIEW OF THE PROJECT ECONOMICS AND CURRENT FINANCIAL SITUATION OF CHAD, INCLUDING ARREARAGES ON EXTERNAL DEPT. EXIMBANK COULD NOT ESTABLISH REASONABLE ASSURANCE OF REPAYMENT" (REF E), "BECAUSE A COUNTRY'S CAPACITY TO SERVICE BOTH EXISTING AND NEW EXTERNAL DEBT IS A MAJOR CONSIDERATION IN THIS TYPE OF PROPOSAL, WE REGRETFULLY CONCLUDED THAT THE ECONOMIC SITUATION DID NOT PROVIDE THE 'REASONABLE ASSURANCE OF REPAYMENT' REQUIRED BY EXIM'S LEGISLATIVE MANDATE" (REF C), AND, AGAIN, "IN VIEW OF THE FINANCIAL CONDITION OF CHAD, ITS DEPENDENCE ON EXTERNAL AID AND THE FACT THAT SOME \$10 MILLION OF EXTERNAL DEBT SERVICE PAYMENTS ARE IN ARREARAGES (ACCORDING TOWORLD BANK SOURCES) EXIMBANK'S STAFF COULD NOT GIVE ANY ENCOURAGEMENT AS TO FAVORABLE EXIM BANK RECONSIDERATION..." (REF D). FINALLY, AMBASSADOR WAS TODL DURING EXIMBANK BRIEFINGS PRIOR HIS DEPARTURE FOR CHAD THAT IN VIEW FINANCIAL SITUATION COUNTRY EXIMBANK UNLIKELY GIVE FAVORABLE CONSIDERATION ANY APPLICATION FOR CHAD. MINISTER FOREIGN AFFAIRS AND COOPERATION KAMOUGUE, ONE OF MOST SENIOR AND INFLUENTIAL MEMBERS RULING SMC. HAD RECEIVED SAME INFORMATION FROM HIS AMBASSADOR IN WASHINGTON (REF E) AND THEREFORE BELIEVED HIMSELF TO HAVE BEEM MISLED FOR PERIOD SEVERAL MONTHS DURING WHICH TIME GOC MIGHT HAVE PURSUED CONFIDENTIAL.

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OTHER SOURCES.

5. ECONOMIC SITUATION OF CHAD HAS NOT IMPROVED IN LAST
SIX MONTHS AND THUS PROPOSED GUARANTY BY MINISTER ECONOMY
APPEARS OFFER LITTLE MORE SURETY THAN THAT OFFERED BY PTT IN
GTE CASE AND PROBABLY SOMEWHAT LESS AT GET PROJECT
PROPOSED EARMARKING OF FOREIGN EXCHANGE EARNINGS FOR DEBT
AMORTIZATION. IF, IN VIEW OF FOREGOING, DEPARTMENT CONSIDERS
EXIMBANK FINANCING POSSIBLE, PERHAPS TIED TO OTHER DONOR
LOANS, EMBASSY WILL BE MOST PLEASED INVESTIGATE PROJECT WITH
GOC MINISTERIES AND SONASUT. BUT ANOTHER REFUSAL BY
EXIMBANK WOULD BE HIGHLY EMBARRASSING FOR USA POSITION
IN CHAD

6. EMBASSY WOULD APPRECIATE RECEIVING PROMPTLH COPY OF LOAN GUARANTY APPLICATION. BRADFORD

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	Margaret P. Grafeld	Declassified/Released	US Department of State	EO Systematic Review	22 May 2009
INN					

Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: SUGAR, POLICIES, INVESTMENT GUARANTEES

Control Number: n/a

Copy: SINGLE Sent Date: 16-Feb-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: RELEASED

Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event: Disposition Event:
Disposition Reason:
Disposition Remarks:
Document Number: 1977NDJAME00539
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: GS Errors: N/A

Expiration: Film Number: D770054-1241

Format: TEL From: NDJAMENA Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t19770236/aaaabfse.tel

Line Count: 113 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 59eba1c5-c288-dd11-92da-001cc4696bcc

Office: ACTION XMB

Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 3
Previous Channel Indicators: n/a

Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 STATE 31679, 77 NDJAMENA A-1, 76 STATE 80279

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 29-Dec-2004 12:00:00 am

Review Event: Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3306818 Secure: OPEN Status: NATIVE

Subject: REQUESTED EXIMBANK GUARANTEE ON BEHALF OF SONASUT

TAGS: BPRO, EGEN, CD, XMB, SONASUT

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/59eba1c5-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009